



North American Composites is a leading distributor of resins, fiberglass and other products for the composites industry. Our continued growth and success has created an opening for a highly motivated **SALES REPRESENTATIVE** to cover a portion of the **North Central District**.

This position will be responsible for increasing sales volume year over year. There will be extensive travel throughout the established territory calling on composite fabricators, cast polymer and other distribution accounts. Additional sales activities include coordination of customer product trials, scheduling of technical support on an as needed basis, report writing, and maintenance of all account activities. Developing and maintaining a strong working relationship with the customer base is a key to the success of this position.

The ideal candidate will have a minimum of 3+ year's experience in industrial sales experience and/or a degree in business or a technical field. A proven track record of increasing sales and the ability to identify and close new accounts is a must. In addition, the successful candidate will possess effective interpersonal and communication skills, excellent organizational abilities, and a very strong work ethic.

There will be a comprehensive training program in place. The program will expose the right candidate to all phases of distribution sales with the objective of giving this person the tools needed to succeed in the distribution business. Training will include customer service, logistics, inventory control and training in the programs used. There will be a period on the job training with current sales force.

If you are results driven, have the ability to thrive in a fast paced environment, and possess the qualities mentioned above, please contact us.

IN RETURN FOR YOUR TALENTS WE OFFER A CHALLENGING SALES OPPORTUNITY, COMPETITIVE COMPENSATION PACKAGE (INCLUDING COMMISSION INCENTIVE), AND COMPANY CAR. OUR COMPREHENSIVE BENEFITS PACKAGE INCLUDES MEDICAL, DENTAL, LIFE, AD&D AND A 401(K) PLAN THAT INCLUDES BOTH MATCHING AND PROFIT SHARING.

Interested Candidates should send/email/fax cover letter, resume, and salary requirements to:

North American Composites
Attn: Human Resources
1225 Willow Lake Blvd.
St. Paul, MN 55110
Fax: 651-481-9170
Email: jobs@interplastic.com